

## More Elasticity Examples.

### Example 2.

$E(2) = 0.8$  Approximate the % change in demand if  $p$  increases from \$2 to \$2.25.

$$\text{Approximate (\% change in demand)} = E(2) \times (\% \text{ change in } p)$$

$$(\% \text{ change in } p) = 100 \frac{.25}{2} \% = \frac{1}{8} \times 100\% = 12.5\%$$

Approx. % change in demand  $= 0.8 \times 12.5 = 10\%$   
Demand will decrease by about 10%.

Example 3.  $E(4) = 1.2$  and  $p$  decreases from \$4 to \$3.80.

- What is the approximate per-cent change in demand?
- Will revenue increase or decrease?
- Will demand increase or decrease?

$$a) (\% \text{ change in } p) = \frac{.2}{4} \times 100\% = 5\% \text{ (or } -5\%)$$

$$(\% \text{ change in demand}) \approx E(4) \times 5\% = 1.2 \times 5\% = \boxed{6\%}$$

b) Since  $E > 1$  means revenue decreases when  $p$  increases, revenue will increase if  $p$  decreases from \$4 to \$3.80.

c) Since demand decreases when  $p$  increases, demand will increase when  $p$  decreases.

Example 4.

$$x^2 + 2p = 1200 \quad \text{a) Find } f(p) \text{ and } E(p).$$

$$0 < p < 600$$

b) On what interval is demand inelastic?  
When is revenue a max? (at what  $p$ )

a)  $x = f(p)$  so solve  $x^2 + 2p = 1200$  for  $x$ .

$$x^2 = 1200 - 2p \quad x = \sqrt{1200 - 2p} \quad (x \geq 0 \text{ in this context}).$$

$$\boxed{f(p) = \sqrt{1200 - 2p}}$$

$$E(p) = \frac{-p f'(p)}{f(p)} = \frac{-p \left[ \frac{1}{2} (1200 - 2p)^{-1/2} (-2) \right]}{(1200 - 2p)^{1/2}}$$

$$= \frac{p}{(1200 - 2p)^{1/2} (1200 - 2p)^{1/2}} = \boxed{\frac{p}{1200 - 2p} = E(p)}$$

b) Demand is inelastic where  $E(p) < 1$

Solve  $\frac{p}{1200 - 2p} < 1$ . Since  $1200 - 2p > 0$  we can

multiply without reversing the inequality.

$$p < 1200 - 2p$$

$$3p < 1200$$

$$\boxed{0 < p < 400}$$

Revenue is at a max. if  $E(p) = 1$  so at  $p = 400$ .